

X-LNG CASE STUDY · JUL 2025

Valuing Indexation Flexibilities

\$0.52

mean value per MMBtu of a per-cargo Brent-or-HH choice against a Brent-locked book; \$0.42 against HH

Calibrated at the money · intrinsic $\approx$ \$361k **1,000 MC paths** · re-optimised per path **12 monthly cargoes** · US FOB into German TTF demand

Three books, one difference

— Twelve monthly US FOB cargoes into a TTF-indexed German demand leg · one 174k vessel

1

benchmark: every cargo Brent-locked

2

benchmark: every cargo HH-locked

3

flex book: the buyer chooses per cargo

0

other differences: same cargoes, same windows

The two formulas are deliberately calibrated so both benchmarks earn the same at the forward curves of 9 July 2025: **the option starts almost exactly at the money**. Everything the analysis finds is pure extrinsic value.

At the curve, the option looks worthless

Portfolio profit at forwards: the free choice adds one cent per MMBtu

AT THE FORWARD CURVES OF 9 JULY 2025 · INTRINSIC OPTION VALUE ≈ \$361K



EXACT: \$28.8M / \$28.8M / \$29.1M · INTRINSIC VALUE ≈ \$361K · \$0.01/MMBTU

A forward-curve valuation would conclude the clause is not worth negotiating. That conclusion is what the rest of the study dismantles.

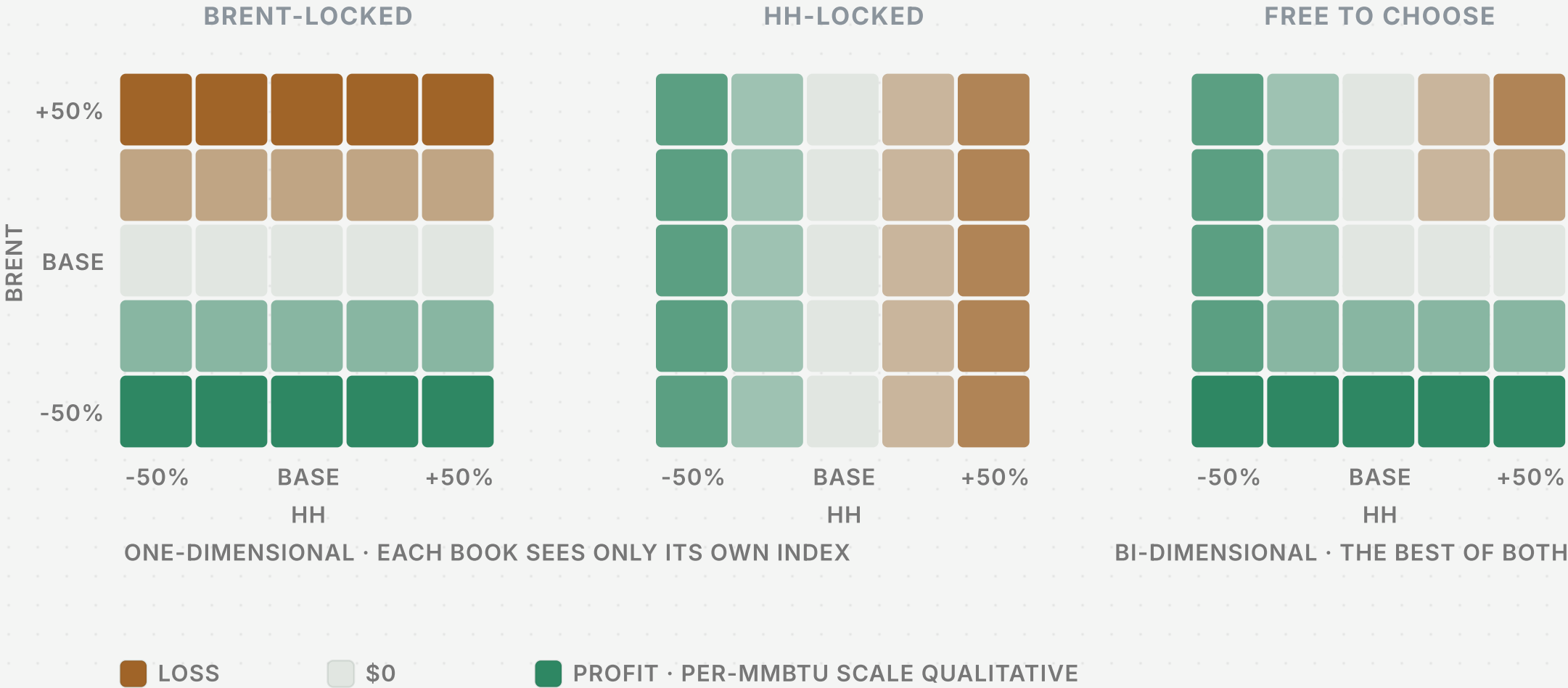
The zones

Both indices scaled -50% to +50%: where the choice switches on

01

Locked books see one axis, the flex book sees two

Profit per MMBtu across the same sweep, per book

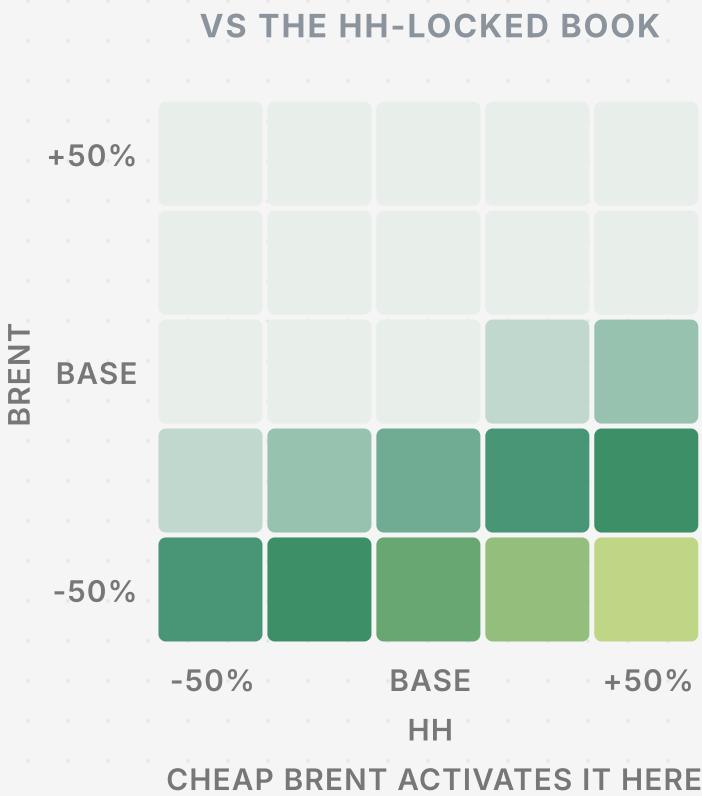
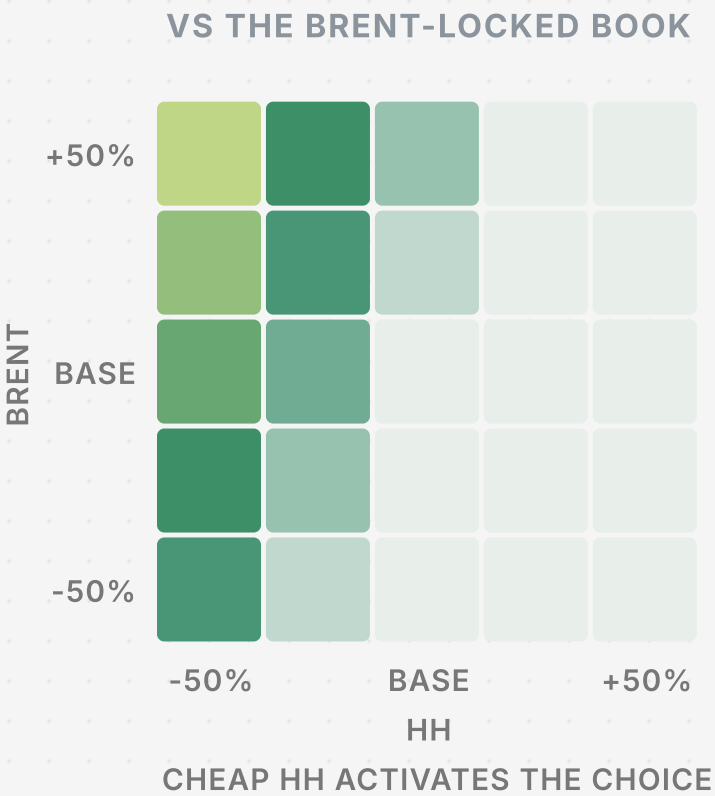


REBUILT FROM THE ENGINE SURFACES • CELL COLOURS QUALITATIVE

Each benchmark responds only to its own index; the flex book takes the best of both, which is where the option value comes from.

Where the choice switches on

— Activation zones of the index option against each locked benchmark



\$0 · LOCKED BOOK ALREADY OPTIMAL ~\$3.50 UP TO ~\$7/MMBTU

CELL COLOURS QUALITATIVE, ANCHORS FROM THE ENGINE SURFACES · UP TO ~\$7/MMBTU

Cheap HH activates the choice against the Brent-locked book; cheap Brent against the HH-locked one. In the zero regions the locked book already holds the optimal index.

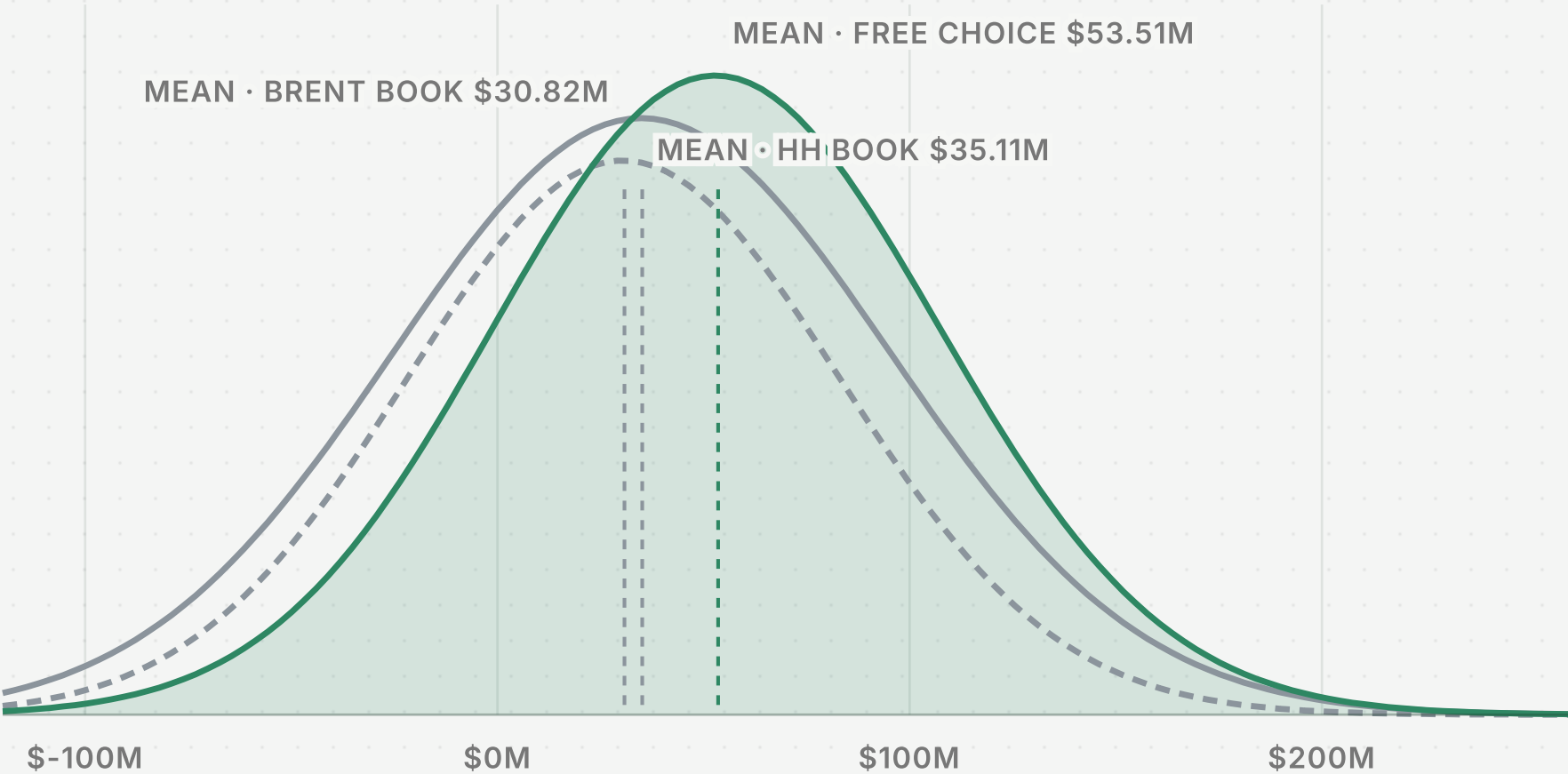
The simulation

1,000 realistic price paths, all three books re-optimised on every path

02

Simulation moves the whole book right

MC profit distributions of the three books



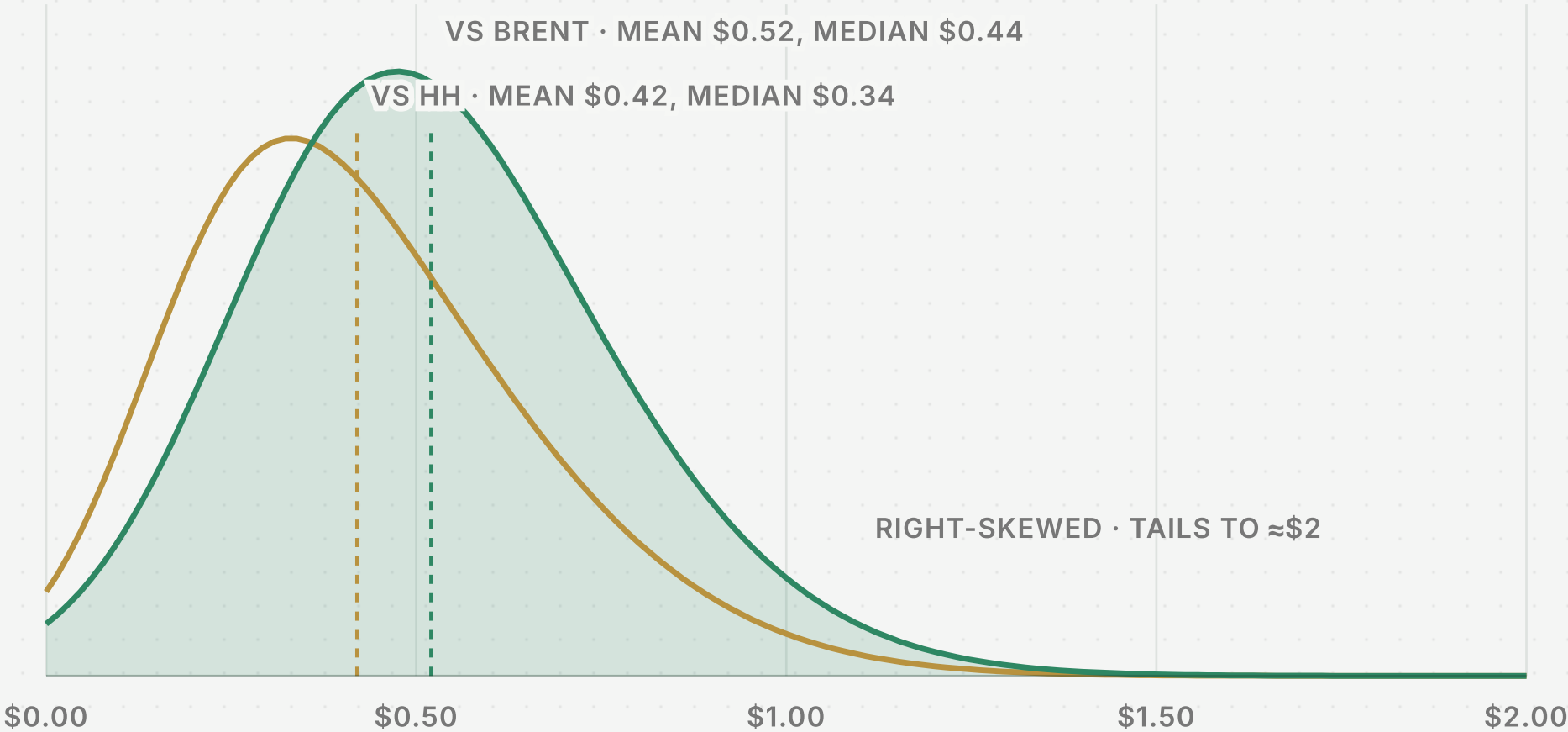
1,000 MC PATHS, RE-OPTIMISED PER PATH · SHAPES ILLUSTRATIVE, MEANS EXACT

EXACT MEANS: \$30.82M / \$35.11M / \$53.51M · MEDIANs \$28.13M / \$34.80M / \$51.98M

The benchmarks differ because the indices have different volatility profiles; the flex book beats both by capturing whichever moves favourably.

The option, priced path by path

— Per-path difference between the flex book and each benchmark



VALUE OF THE INDEX CHOICE PER PATH · \$/MMBTU · CURVE SHAPES ILLUSTRATIVE, ANCHORS EXACT

EXACT ANCHORS: \$0.52 MEAN / \$0.44 MEDIAN VS BRENT · \$0.42 / \$0.34 VS HH

Right-skewed with tails to about \$2/MMBtu and no meaningful downside: the choice can be ignored, never regretted.

THE VERDICT

**Forwards price the index choice at one cent per MMBtu:
simulation prices it at fifty-two.**

Extrinsic value lives exactly where forward-curve valuations cannot see. Whoever prices indexation clauses by simulation knows what to pay for them, and what to charge.

Takeaways

— What the index choice is really worth



Calibrated at the money, still worth \$0.52

Intrinsic value is a rounding error of \$361k; the \$0.52/MMBtu vs Brent and \$0.42 vs HH are pure extrinsic value.



The choice pays against both benchmarks

\$53.51M mean for the flex book against \$30.82M (Brent) and \$35.11M (HH); higher vs Brent because cheap-HH conditions occur more often.



Asymmetric upside, no downside

Both distributions are right-skewed with tails to about \$2/MMBtu; the option can be ignored, never regretted. Illustrative calibration.

Modelled with X-LNG

— Whole-portfolio optimisation for LNG books

1

Your world goes in

Contracts, vessels, charter rates, prices, spot assumptions and constraints, the full book, not a slice.

2

One optimal plan comes out

Feasible, P&L-maximising and constraint-compliant, re-solved for every scenario in minutes.

3

Every number checks out

Each result can be recalculated by hand, transparency your risk committee can audit.

Price the clauses before you concede them

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